



## **2011-2012 AzHOSA State Discount Membership Program Affiliation**

Arizona HOSA prepares students for a career in healthcare by providing opportunities to develop the knowledge, skills, professionalism needed to be successful in that career.

The Arizona HOSA State Membership Discount Membership Program Affiliation allows all eligible career and technical students and teachers to effectively integrate HOSA into Nursing Services, Allied Health Services, Bioscience, Dental Assisting, Diagnostic and Intervention Technologies, Mental and Social Health Services and Therapeutic Massage programs.

### **Arizona HOSA Membership Options**

Once a HOSA chapter has been established and has completed the necessary steps to be registered with the state office, the decision on which membership option needs to be established. They are as follows:

#### **State Discount Membership Program Affiliation**

Under this option, a chapter chooses to sign all students in the sequence of courses in that program for HOSA membership. With the State Discount Membership Program Affiliation option, a chapter is providing HOSA opportunities to all its students. The specific benefits for each level are outlined later in this document.

#### **Individual Membership**

A chapter may choose to only register some of its members (a minimum of 10 students must be signed up). The specific for this option are outlined later in this document.

Once the option for membership has been decided, each chapter must complete the appropriate contract and submit to the state HOSA Office by **October 3<sup>rd</sup>**. Upon receipt of the appropriate contract and PO, students may be entered in the National HOSA website according to the online instructions.

# AzHOSA Membership Options

## Individual Membership

**\$16.00 per  
Member**

**National and  
State dues are paid  
directly to  
National HOSA by  
Advisor**

**A new PO and check  
each time students are  
added for membership**

**NO Conference  
Discount**

## Program Affiliation

**Discount State  
Dues per Member**

**National Dues and  
state dues are paid  
directly to  
Arizona HOSA**

**1 PO 1 Check  
AzHOSA pays National  
HOSA for any new  
members in the year**

**Fall and Spring  
Conference Discounts**

## Philosophy of why to become a member of HOSA

- Provides students' membership in a Professional Healthcare Organization.
- Allows HOSA members to develop additional employability skills in settings outside the classroom.
- Affords HOSA members the opportunity to take leadership roles at the local, state and national level.
- Provides HOSA members with scholarship and internship opportunities.
- Provides HOSA members with a well-rounded educational experience that leads to higher career satisfaction rates, decreased drop-out rates and overall higher grade point averages.

## What is the State Discount Membership Program?

The State Discount Membership Program Affiliation allows students who are enrolled in a Nursing Services, Allied Health Services, Bioscience, Dental Assisting, Diagnostic and Intervention Technologies, Mental and Social Health Services and Therapeutic Massage Program to be eligible for the benefits and opportunities of HOSA as a part of the total program delivery. This plan also focuses on the development of essential employability, participative and attitude development skills as called for in the U.S. Department of Labor's Secretary's Commission on Achieving Necessary Skills (SCANS) Report.

Under the State Discount Membership Affiliation Plan, all students in a Health Careers Program are HOSA members. This must include all students in all sequences of courses in a Nursing Services, Allied Health Services, Bioscience, Dental Assisting, Diagnostic and Intervention Technologies, Mental and Social Health Services and Therapeutic Massage Program. The students are simply signed up using a scaled Discount State membership fee.

## How Does the State Discount Membership Program Work?

1. Total the number of all students in your sequence of courses for both semesters and check your school's 100 day CTE Enrollment report for last year. Then add the advisor.
2. Find the range your numbers fall into on the chart below.
3. Review the contract and submit to AzHOSA with the required signature.
4. **Invoices will be e-mailed to you from Arizona HOSA, and all payments need to be mailed to the state office.**

## What are the benefits of State Discount Membership Program?

### **Eliminates individual dues collection and payment.**

One fee covers all students in a Nursing Services, Allied Health Services, Bioscience, Dental Assisting, Diagnostic and Intervention Technologies, Mental and Social Health Services and Therapeutic Massage Program. Please note that affiliation on the chapter level is designed to eliminate individual dues. As a part of this program, local dues may not be collected. Other fees may be collected by the school under curriculum or activity fees in accordance with local or state policy.

### **Each State Discount Membership Program HOSA chapter will receive the following Additional discounts:**

- *Discount on Fall Leadership Conference Registration Fee*
- *Discount on Spring Leadership Conference Registration Fee*
- *Advisor/Member HOSA lapel pin*

## How is pricing calculated for a State Discount Membership Program Affiliation?

State Discount Membership Program Affiliation pricing categories are based on the Nursing Services, Allied Health Services, Bioscience, Dental Assisting, Diagnostic and Intervention Technologies, Mental and Social Health Services and Therapeutic Massage Program enrollment submitted by schools during the 2011-2012 school year. Your initial discount membership category is determined by your 2011-2012 program enrollment numbers your school submitted to the Arizona Department of Education/CTE Division.

## What if I have more students this year?

If, during the course of the year, your program enrollment number exceeds your current category limit, the school will be invoiced for the difference. The additional charge will be the difference between the current discount membership affiliation category fee and the new higher affiliation category fee.

All schools fit within one of the following categories:

<b>Membership Category</b>	<b>Fee</b>
1 to 25 Students	\$352
26 to 50 Students	\$704
51 to 75 Students	\$1,056
76 to 100 Students	\$1,408
101 to 125 Students	\$1,760
126 to 150 Students	\$2,112
151 to 175 Students	\$2,464
176 to 200 Students	\$2,816
201 to 225 Students	\$3,168
226 to 250 Students	\$3,520
251 to 275 Students	\$3,872
276 to 300 Students	\$4,224
301 to 325 Students	\$4,576
326 to 350 Students	\$4,928
351 to 375 Students	\$5,280
376 to 400 Students	\$5,632
401 to 425 Students	\$5,984
426 to 450 Students	\$6,336
451 to 475 Students	\$6,688
476 to 500 Students	\$7,040
501 to 525 Students	\$7,392
526 to 550 Students	\$7,744
551 to 575 Students	\$8,096
576 to 600 Students	\$8,448

## Included in the State Discount Membership Program Affiliation fee are:

- ◇ All student's membership in the State and National HOSA Organization
- ◇ Advisor membership in State and National HOSA Organization

## What is required to sign up for the State Discount Membership Program Affiliation?

1. **State Discount Membership Program Affiliation contract.** Complete and submit the contract to AzHOSA. Upon receipt of the Discount Membership Program contract, an invoice will be issued for the appropriate amount.
2. **Register your chapter with all required paperwork with the ADE.**
  - a. HOSA Chapter Registration Form
  - b. Advisor's Statement of Assurance form
  - c. Advisor Code of Conduct
  - d. Chapter Bylaws (new or updated)
  - e. Current Year Program of Work
  - f. List of current year's officers
3. **Enter all student and advisor names for membership.** Log on to [www.hosa.org](http://www.hosa.org) website. You will need to know your chapter ID number and password in order to enter your members. If you are a new chapter you will need to contact the HOSA State Advisor for a chapter ID and password.
4. **Obtain a PO for the amount of the invoice.**

All students who attend any HOSA events must also complete a HOSA Code of Conduct and a Medical Liability form. In addition prompt payment for this and other fees incurred throughout the year is also requisite of any chapter choosing to participate in the State Discount Membership Program.

2011-2012 Arizona HOSA  
State Discount Membership Program Contract

Chapter Name: \_\_\_\_\_

Advisor \_\_\_\_\_

Signatures below indicate that parties involved have an understanding of timelines and expectations associated with affiliation.

**\*\*\* Contract due in the AzHOSA State office by October 3, 2011.**

**\*\*\* Payment for membership must be received by November 3, 2011.**

Advisor Signature (required): \_\_\_\_\_ Date: \_\_\_\_\_

CTE Director Signature (required): \_\_\_\_\_ Date: \_\_\_\_\_

School Principal signature (required): \_\_\_\_\_ Date: \_\_\_\_\_

Program \_\_\_\_\_

Name of All Courses in the Program Sequence

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Type of Class Schedule \_\_\_\_\_ Block \_\_\_\_\_ Traditional

Membership Category Fee (per fee schedule)    **Total Amount Due =** \_\_\_\_\_

Make check out to "Arizona HOSA"

**Return this form by October 3, 2011 to:** Arizona Department of Education  
AzHOSA #42  
1535 West Jefferson St.  
Phoenix, Arizona 85007

Phone: 602-228-5281  
Fax: 602-364-4035

## Individual Membership Option

If the individual membership option is chosen, the chapter will pay for members on an individual basis. The dues are \$16.00 per member. There must be a minimum of 10 members per chapter.

Example:      10 Members =  $10 \times \$16.00 = \$160.00$   
                  11 Members =  $\$160.00 + \$16 = 176.00$